



Diocese of Leeds

Managing Church Finances

Powering God's Northern Powerhouse

Saturday 1st December 2018

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Loving. Living. Learning.

Objectives

- Parish Buying Scheme
- Electronic Giving
- Parish Giving Scheme
- Initiatives in the Diocese of Leeds

Parish Buying Scheme

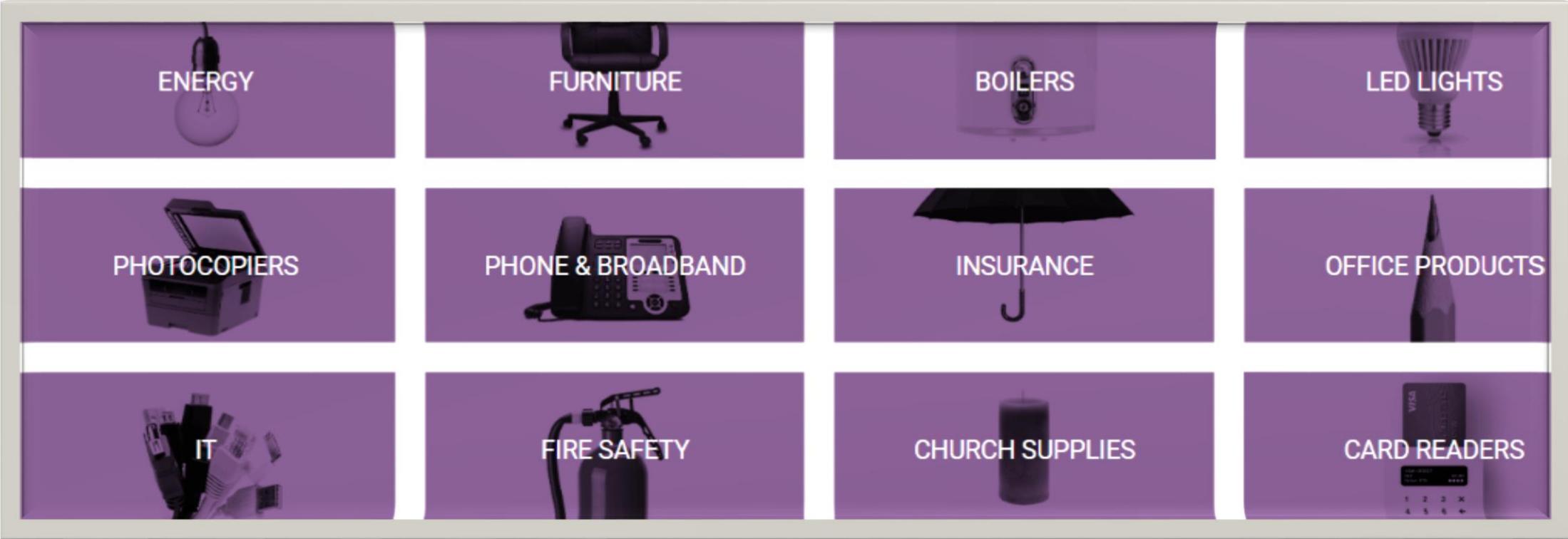


Parish Buying Scheme



Ways to save
your church
money

Parish Buying Scheme



Embrace Digital Giving



Remember the Good Old Days?



Things have changed....



Age	Ownership
16-24 yrs	96%
25 – 34 yrs	96%
35 – 54 yrs	88%
55 – 64 yrs	47%
65+ yrs	17%

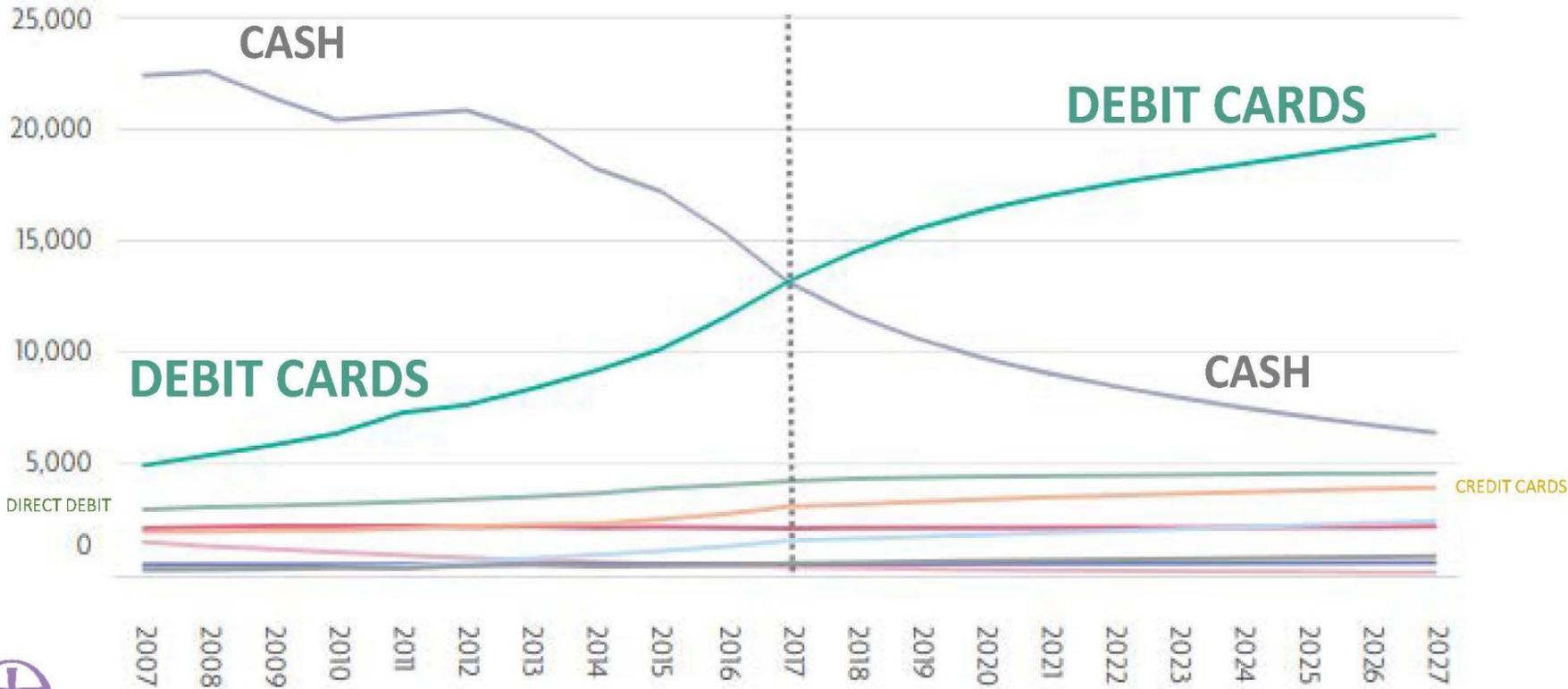
From Coins to Pings

Coins	600 BC
Cheques	1717
Cash Machine	1967
Direct Debit	1968
Debit Cards	1987
Internet Banking	1999
Chip & Pin	2003
Contactless	2007
Mobile Banking	2012

How is giving changing ?



UK Payment Markets Summary 2018
www.ukfinance.org.uk



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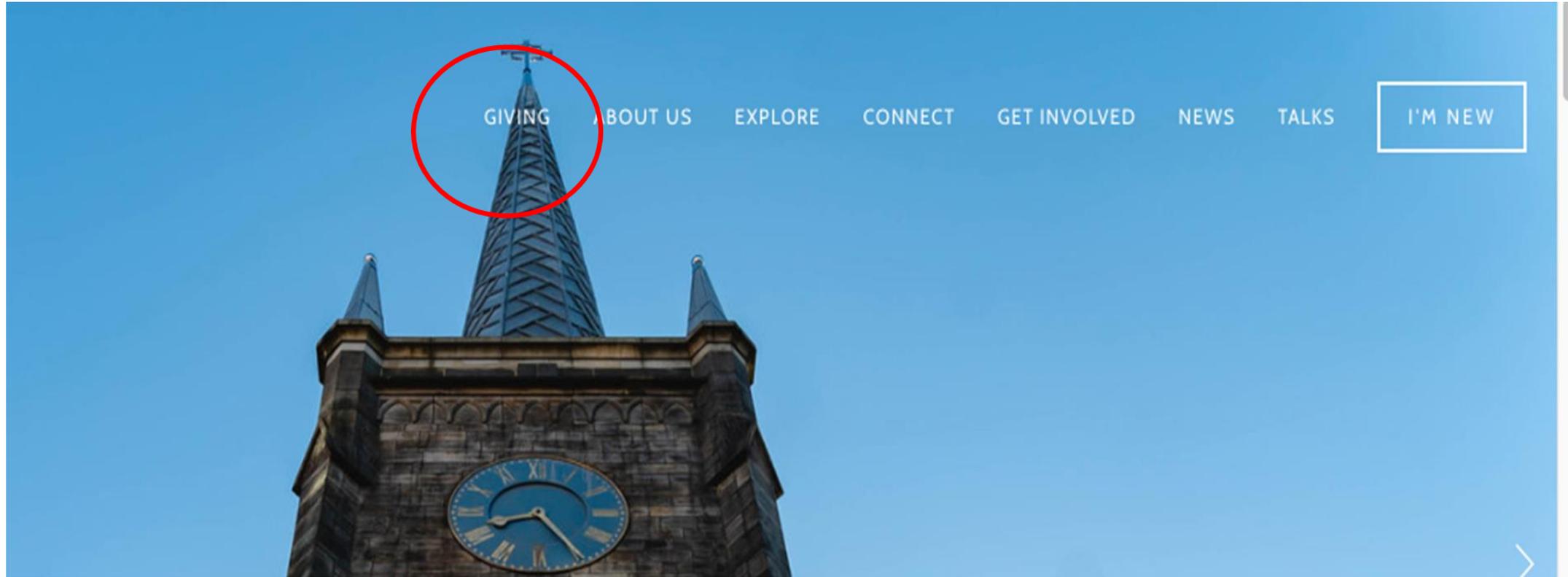
Cash

- £4m every Monday morning

We depend on:

- Volunteers to count
- Volunteers to be responsible
- Banks to be open

1. Online Presence



2. Direct Debit/Standing Order



Secure, Planned & Committed, Gift Aid



Congregation, Electoral Roll, Friends & Local Residents



Services, APCM, Parish Magazine, Leaflets, Website



SO = free, PGS DD = free, Other = cost per transaction



Bank, PGS or Church Management Systems Provider

3. Donations Platforms



Donate Button, Gift Aid



Community, Sponsorship, Facebook & Twitter, Unknowns



Website, Social Media



Most are free to join but there are transaction costs



BT MyDonate, Give.Net and JustGiving

4. Card Readers



National Trial

- 60 parishes from around England
- 3 companies tested
- 6 months



What are the costs ?

	SumUp	iZettle
1 st Card Reader	£19.50 usual cost £29	£29 usual cost £29
Subsequent Card Readers	£19.50 usual cost £59	£29 usual cost £59
Transaction rate for debit cards	1.1% usual cost 1.69%	1.25% usual cost 1.75%
Transaction rate for credit cards	1.3% usual cost 1.69%	1.25% usual cost 1.75%

Self Service Units



Self Service Units – Costs



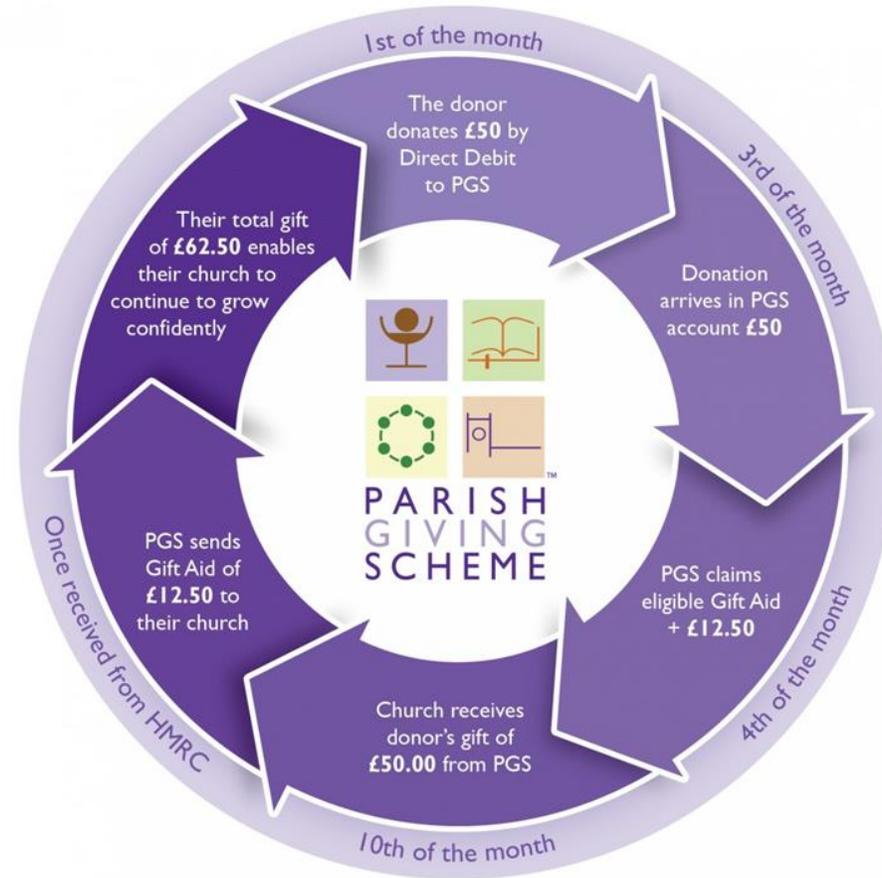
Data Developments

£450

+ £19 per month

2.4% for all cards

Parish Giving Scheme



Parish Giving Scheme

A scheme to enable regular givers to make their gift via Direct Debit.

- Best explained via the following video: <https://vimeo.com/267777327>
- Options for incremental inflationary increases.
- Options for the donor to remain anonymous should they choose.
- Dedicated professional team to manage donors requests, online portal so donor can manage their gift easily.
- Monthly statements, improved cash flow, less work for your treasurer.

Diocese of Leeds Initiatives

- Book keeping service – assisting 15 parishes across the Diocese;
- Payroll Service –We offer a payroll processing service, currently working with about 20 parishes or organisations, from the very small with one employee, to those with 20 plus employees;
- Accounts Prep & Independent Examination;
- Stewardship and Generous Giving Programmes

Thank you for listening

